



## *Networking Inside Your Firm*

Networking is unavoidable in modern society. Many people focus on external networking, but the networking process must be used with the firm in order to be truly effective. By following the information outlined in this course, you will be able to network effectively and reap the rewards that come with making connections within the organization.

### *Participants will learn how to:*

- Define internal networking
- Recall networking principles
- List mistakes to avoid when networking
- Construct a plan to build relationships
- Develop a time management strategy for networking

To register, visit [www.thesalesseed.com](http://www.thesalesseed.com) and select “Self-Paced Training” or contact [info@thesalesseed.com](mailto:info@thesalesseed.com) for firm specific options.

In order to receive CPE credit, participants must log into the training session and answer all applicable questions during the presentation.

Participants will receive 1.0 CPE Credits

**Field of Study:** Professional Development

### *Additional Information:*

**Prerequisites:** None

**Who Should Attend:** Any new staff or individuals interested in learning more about internal business networking and how to develop relationships inside their firm.

**Advance Preparation:** None

**Program Level:** Basic

**Delivery Method:** QAS Self Study

**Refunds & Cancellations:** Cancellations or modifications to registrations must be made within one week of purchasing the training course. Full refunds are available during this time if the customer has not logged into the training platform (<https://thecpeseed.com>). Please email [info@thesalesseed.com](mailto:info@thesalesseed.com) to request a refund. For more information regarding administrative policies such as complaint and refund, please contact our offices at 859-594-7844.

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